



*a major tourism group,
clearly orientated
towards the client*



Founded in 1995 in Alicante , Nuestro Pequeño Mundo Travel Agency has grown into a large group of tourism companies, comprised of four key projects:

Nuestro Pequeño Mundo Travel Agency – our retail travel agency which specialises in the organisation of group travel, conferences and holidays.

Producto Propio – a wholesale travel agency specialising on the organisation of group travel and which today works with over 100 travel agency clients.

1001hoteles.com - an online hotel reservation service 170 countries, 5,700 cities and over 40,000 hotels with on-line reservations.

Nego Servicios - a company offering a wide range of services to over 250 associated independent travel agencies throughout Spain.

These four projects are mutually complementary and lead to important synergy being created which assures the viability of the group as a whole to tackle challenges that the future holds for the tourist sector.



Nuestro Pequeño Mundo Viajes, our retail travel agency, has three offices in Alicante with a staff of 15 highly experienced professionals.

Our travel agency model combines group travel organisation with the sale of holiday travel packages.

Annually, over 300 groups of all types are looked after through our offices

- schools
 - professional organisations
 - associations and clubs
 - religious
- and sports-centred tourism etc.

As far as the holiday side is concerned, our travel agents annually attend to over 1,000 clients who require all manner of tourism services, such as flights, programmed travel, insurance, etc.

We should also highlight our independently organised travel sales, where the agency makes all the necessary reservations and handles all the relevant travel services on behalf of the clients.



Producto Propio groups, our wholesale travel operator, specialises in organising group travel to destinations across Spain and worldwide.

Given the specific attention that such travel arrangements require, our highly qualified and experienced team operate exclusively via internet, completely independent of any travel agency in Spain or elsewhere.

The company began operations in 1997, initially as a complement to our retail travel agency. Today it supervises the travel plans of over 300 groups a year, working with more than 100 specialist travel agencies.

Producto Propio participates at all main tourism trade fairs, especially FITUR, the International Tourism Fair held annually in Madrid, where the company has its own stand.

The company publishes two catalogues (brochures) of a confidential nature aimed at the travel agent, the objective of which is to facilitate the drawing up of group travel budgets for travel agency clients.



The online hotel reservation service 1001hoteles.com was founded in 2002.

Based on the XML integration of numerous suppliers, the service now caters for important levels of hotel availability all over the world.

Aimed at professionals, the 1001hoteles.com travel agency works with over 40,000 hotels, all of which offer immediate reservation services, in more than 170 countries in a total of 5,700 cities.

Although the service currently specialises in international destinations, plans are well under way to incorporate a similar service for Spain, offering hotel accommodation across the country.

From the website, a travel agent can directly obtain:

- confirmation
- hotel checks
- invoicing



Founded in 2003, **Nego Servicios** has revolutionised the sector, offering joint management services to independent travel agencies.

Working on behalf of over 300 independent travel agencies, Nego Servicios negotiates with more than 200 suppliers including wholesale travel agencies, hotel chains, car-rental and insurance companies etc.

Among the services provided are a large number of online work tools, allowing independent travel agencies to acquire the same level of competitiveness as a large scale operation.

With an annual turnover of over €150 million, Nego agencies are sector leaders in a wide range of products:

- air tickets
- and holidays, all aimed at the Spanish market.

As a secondary line of business, Nego also offers entrepreneurs the chance to start up their own travel agency.

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